# JMF COMPANY





#### WHO IS JMF COMPANY?

Founded in 1947, JMF Company has grown to become a respected national brand. We deliver the industry's best products, service and pricing to successful Plumbing and HVAC wholesale customers.

JMF offers more than 12,000 sku's from among the 18 product categories pictured below. Our superior network of international and domestic factories assures that we can efficiently provide you with exceptional products within each of these categories.

#### THE JMF ADVANTAGE

JMF offers world-class products, industry leading fill rates and knowledgable customer support. Our customer-driven approach combines a broad product offering with your specific needs. In addition, pricing is tailored to your local competitive market which maximizes your profitability.

JMF is committed to the success of each wholesale partner. We understand that each customer is unique and it is our mission to provide a strategy that delivers profitable results.

#### **MAKING YOUR JOB EASY**

Our sales management team works closely with you to provide solutions that maximize JMF's value proposition through product consolidation. Our industry expertise combined with unprecedented industry fill rates will reduce your inventory and increase your turns. Plus, ordering multiple categories from JMF virtually eliminates your inbound freight expense. Each of these benefits provide you with the most efficient practices to maximize your profitability. You save time with a simplified ordering process, and you save money by sourcing from one trusted supplier.





















## JMFCOMPANY.COM

Our website offers the ultimate efficiency with a user friendly interface. Customers who utilize our website have access to product information, specifications, up-to-date industry news and current price sheets around the clock. Downloadable interactive price sheets are available and grant users the ability to enter multipliers for accurate price calculations. Through our website, JMF offers membership to our VIP Program which sends members advance notices for price changes, special promotions and important industry news.



## THE JMF VALUE PROPOSITION

From our outstanding product quality to our knowledgeable sales team, we provide the level of service you would expect from a leading supplier. When making your vendor selection, consider JMF's commitment to manufacturing and distribution excellence combining the many advantages that set JMF apart.



# WHY BUY FROM JMF?

- **Most Competitive Pricing in the Business**
- **World Class Products and Certifications**
- **Flexible Customer-Driven Programs**
- **Industry Leading Fill Rates**
- 18 Product Categories and 12,000 SKU's
- **Shortest and Most Dependable Lead Times**
- **On-Time Shipping**
- **Increased Turns**
- **Reduced Inventory**
- **Knowledgable and Responsive Sales Staff**
- **Excellent Customer Service**
- **Nearly 70 Years of Proven Industry Performance**
- The JMF VIP Program























JMF COMPANY IS YOUR CONSOLIDATING SOURCE FOR copper tubing, line sets, copper fittings, push to fit, pex, ball valves, gas valves, plumbing valves, malleable fittings, steel nipples, plastic fittings, brass threaded, brass nipples, flare & compression, gas connectors, water connectors, appliance kits, cord sets and MORE.

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